



April 2, 2021

Indiana Department of Administration, Procurement Division  
402 West Washington Street, Room W469  
Indiana Government Center – South  
Indianapolis, Indiana 46204-2746

RE: Subcontractor Representation of Services under Indiana RFP 21-66665

To whom it may concern:

As a proposed subcontractor to Axon under the Body Worn Camera Solution RFP, Javit Consulting (IVOSB) intends to provide talented professionals to work alongside and under the direction of Axon personnel for the use and deployment of in-car and body cameras for the Indiana State Police.

The importance of the full program goes beyond the purchasing of Axon products. Experienced and skilled personnel, who are involved in the implementation, development, deployment, management, and support of the State of Indiana Axon program, are critical for successful adoption. Technical experience and professional services - configuration and training (set up assistance, train-the-trainer sessions, and training for all Axon cameras) are Javit Consulting's focal point in the market.

Axon is a network of devices, apps, and people that helps public safety personnel become smarter and safer. With a mission of protecting life, their technologies give customers the confidence, focus, and time they need to keep their communities safe. Axon, for all intents and purposes, is a technology company. Javit Consulting knows and understands technology deeply and will provide the talent to deliver successful configuration and training solutions.

Javit Consulting, as a DBA under Chucks Construction Company LLC, is certified by the IDOA Division of Supplier Diversity to perform these and other services under UNSPSC Code 80101507 – Information technology consultation services.

Sincerely,

A handwritten signature in black ink, appearing to read "JMJ" with a stylized flourish at the end.

Matt Javit

Vice President